



# ACE

Accreditation for Cardiovascular Excellence

## Presenting ACE Accreditation to Hospital Management - 5 Reasons

ACE certifies that your cath lab is ahead of the curve in meeting appropriate care standards.



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## 5 Reasons ACE Takes Cath Labs from GOOD TO GREAT in Achieving Quality Patient Care.

ACE delivers unique programs that:

1. Elevate the performance of your cath lab to deliver appropriate care.
2. Attain third party validation.
3. Engage physicians in the quality outcomes process with highly effective peer review.
4. Reduce complexity through focus on vital quality indicators.
5. Are cost-effective, as stated by ACE clients, and mitigate financial risk.

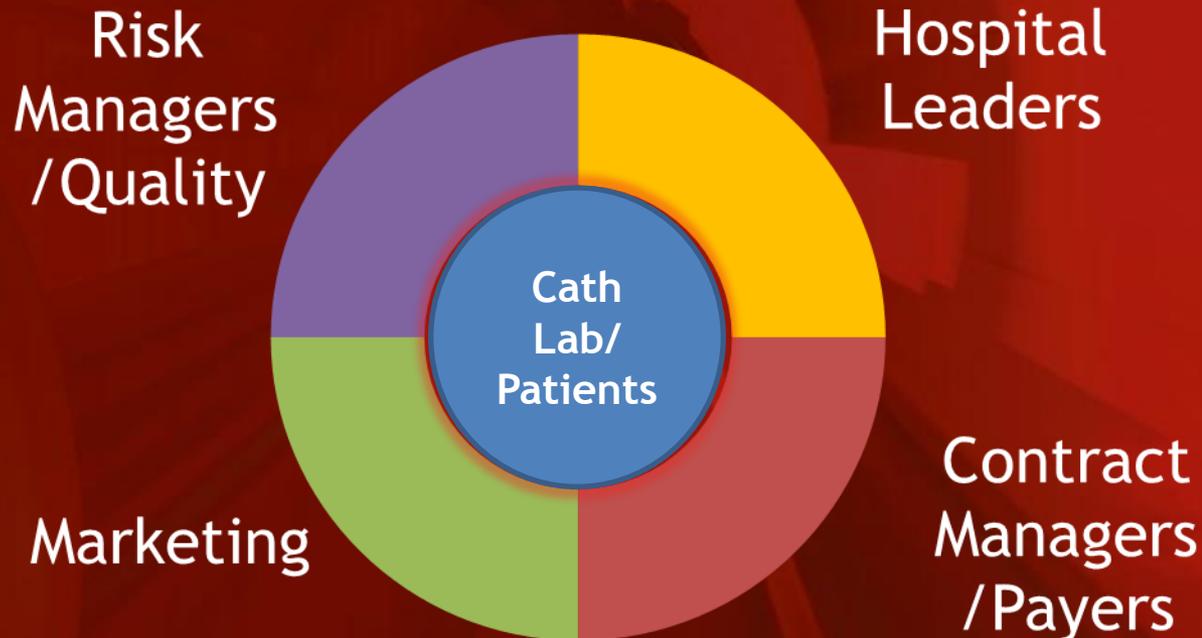


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## Multiple hospital stakeholders involved in the decision to acquire ACE services.

- The power of ACE is a valuable outcome for hospitals, patients, payers, and providers.





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## 1. Elevate your cath lab performance; document appropriate care.

*“Cardiovascular is on everyone’s radar, and we are a target for the RACs, the MACs, etc. ACE’s new toolkit from SCAI is great! The physician enters the patient’s data and it responds with the interventions that are medically necessary. It is a documentation and education tool for the physicians.” Carol Biggs, VP of South Miami Heart Center, Baptist Health*

## 2. Attain third party validation to prove medical necessity.

*“We have to expect that PCI cases deemed inappropriate will be challenged both by payers and consumers. No one wants to be doing work labeled inappropriate; we use the ACE tools to validate and improve the care we provide.” Anne Beekman, Spectrum Health, Cardiac Cath Lab Manager*



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## 3. Reduce complexity by focusing on vital quality indicators.

*“ACE helped us focus on the key quality indicators that physicians think are important.”*

*David Wohns, MD, FACC, FSCAI, Director, Interventional Cardiology and Cardiac Cath Labs, Spectrum Health, Grand Rapids, MI*

## 4. ACE engages physicians; gives them a focal point for cultural change, driving consensus & collaboration.

*“A new system of peer review was introduced to the cath lab, relying on standardization and eliminating the perception of bias.”*

*Jane Kiah, Director of Cardiac and Interventional Services at Baptist Cardiac & Vascular Institute*



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## 5. ACE accreditation reduces costs by promoting standardization as compared to traditional methods:

*“If I can save the organization 3 denials, ACE accreditation has paid for itself.”*

*Carol Mascioli, VP Baptist Cardiac & Vascular Institute, Baptist Health*

*“ACE is cost-effective. It would have taken us a year to do what ACE did in 90 days, assuming we could get unbiased feedback without outside assistance. ACE clinicians came to our cath lab, brought our MDs together in collaboration and gave us tools to show us which standards make the difference in quality outcomes.”*

*Anne Beekman, Spectrum Health, Cardiac Cath Lab Manager*



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## Earning ACE Accreditation Distinguishes Your Cath Lab

*“ACE gave us credibility.”*

*Howard Grill, MD, FACC, Excelsa Health*

*“ACE gave us something to be proud of - we have achieved and maintained a high standard.”*

*Carol Biggs, VP of South Miami Heart Center, Baptist Health*



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## 3 - Step Process to Accreditation

Online  
Application

On-site  
Clinician  
Visits

ACE Board  
Approval

- ACE Clinician Review
- Continuous support throughout the process

- On-site chart and data reviews
- Web based angiographic reviews

See the ACE board members at <http://www.cvexcel.org/About/Leadership.aspx>



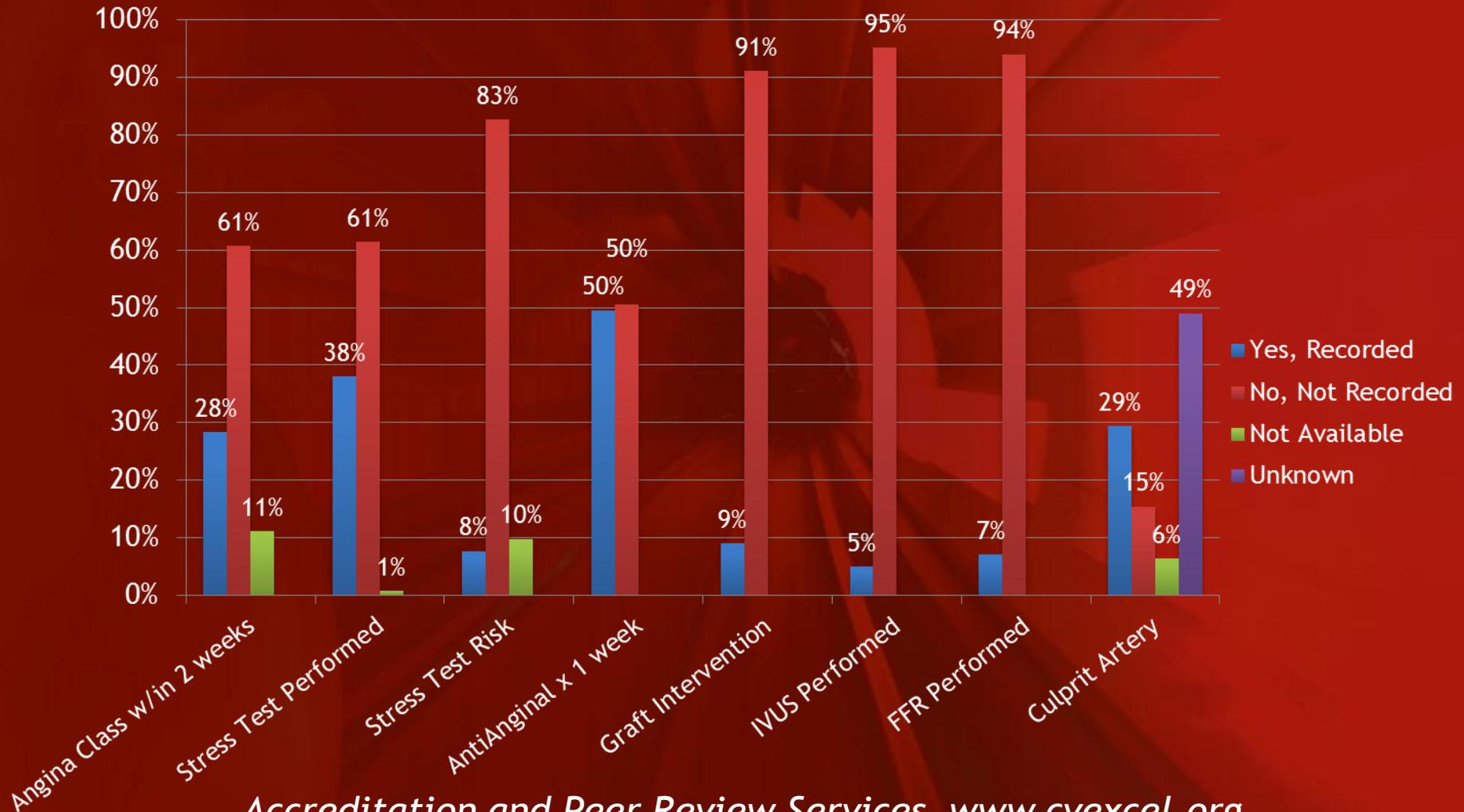
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## Key Findings from ACE Study of Initial 10 Clients

- At the 2011 SCAI Annual Scientific Sessions, ACE reviewed data from first 10 client facilities.
- Key Findings:
  - Most cath labs perform well, but lack the appropriate use documentation to prove it.
  - Cath labs benefit from ACE systems:
    - Developing an integrated quality program.
    - Thorough review of diagnostic accuracy/quality.

# Most Labs Can Improve Documentation to Support Appropriate Use (n=144)

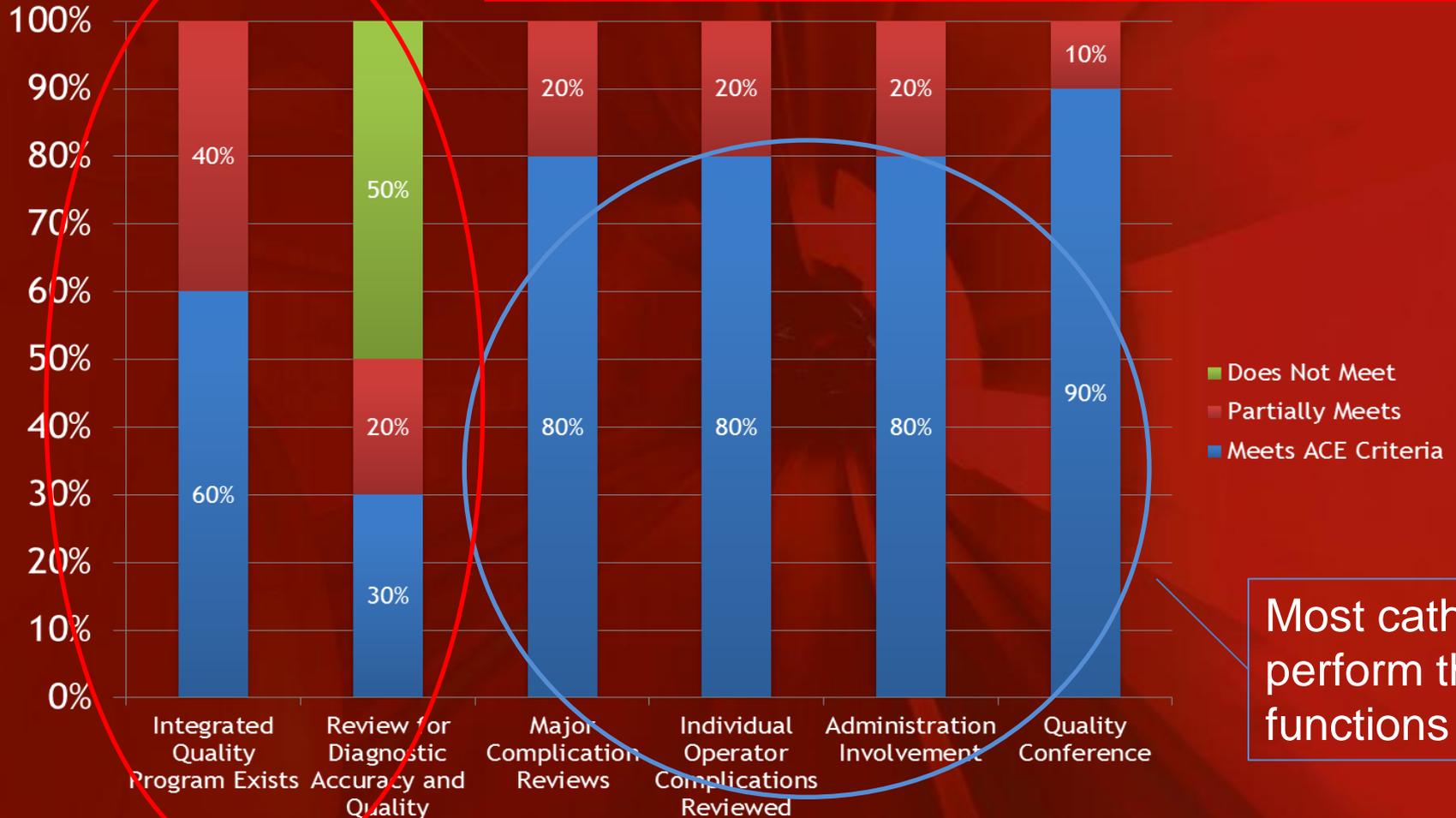


Accreditation and Peer Review Services [www.cvexcel.org](http://www.cvexcel.org)

# Cath Labs Don't Have to Be Perfect to Earn ACE Accreditation

(n=10 Facilities)

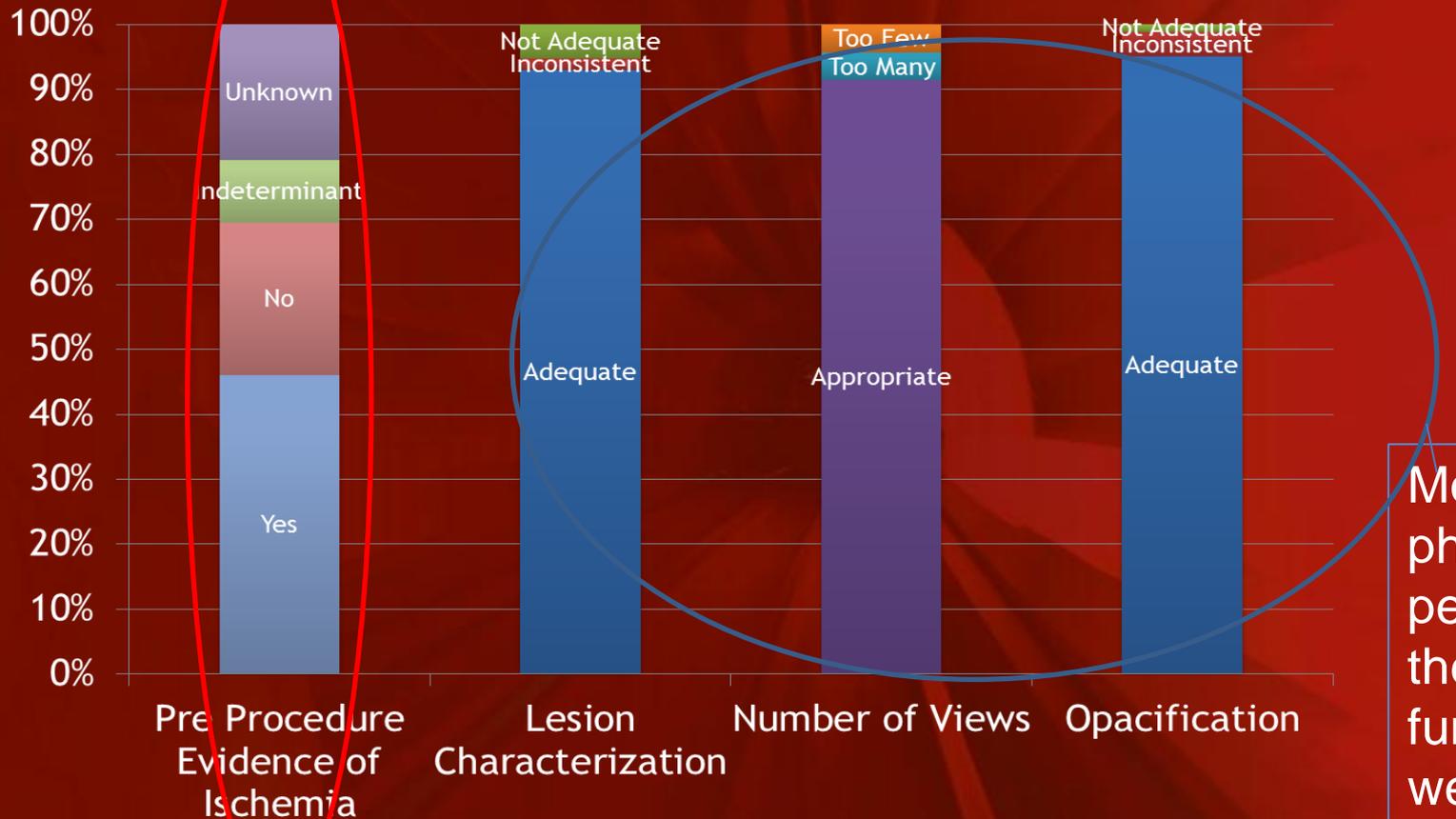
ACE expert clinician teams assist with improving/standardizing these challenging areas of cath lab management.



Most cath labs perform these functions well.

# Key Finding: How Does Your Procedure Stack Up? (n=441)\*

ACE's expert clinician teams provide specific, customized direction to prove appropriate use.



Most physicians perform these functions well.

P value <0.0001  
\*441 studies from 10 ACE accredited facilities

0.0519

<0.0001

0.0039



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## Now that you know....

- ACE exists to help you on your quality journey.
  - Call us for a free 1 hour consultation.
- For more information contact us at: [info@cvexcel.org](mailto:info@cvexcel.org)
- Visit our website at: [www.cvexcel.org](http://www.cvexcel.org)
- Call our office at: 202.657.6859